Financial Statements
December 31, 2022 and 2021

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Amanda O'Rourke, CPA Matt Smith, CPA Claire Chow, CPA Jason Mallon, CPA Andrew Van Ness, CPA



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Associated Recreation Council Seattle, Washington

Opinion

We have audited the accompanying financial statements of Associated Recreation Council (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Associated Recreation Council as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Associated Recreation Council and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Associated Recreation Council's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Amanda O'Rourke, CPA Matt Smith, CPA Claire Chow, CPA Jason Mallon, CPA Andrew Van Ness, CPA



In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Associated Recreation Council's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Associated Recreation Council's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Greenwood Ohlund

Seattle, Washington May 18, 2023

STATEMENTS OF FINANCIAL POSITION December 31, 2022 and 2021

ASSETS	2022	2021
Current Assets		
Cash and cash equivalents	\$ 3,746,016	\$ 4,212,186
Investments	5,463,747	3,327,372
Class fees receivable	2,952,445	2,571,667
Contributions and grants receivable	204,384	500,315
Campaign contributions receivable	334,150	628,312
Other receivables	-	28,932
Prepaid expenses	6,833	1,165
Total assets	\$ 12,707,575	\$ 11,269,949
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	\$ 1,246,897	\$ 1,193,070
Deferred revenue	 2,952,445	 2,571,667
Total liabilities	4,199,342	3,764,737
Net Assets		
Without donor restrictions	5,830,562	4,819,512
With donor restrictions	 2,677,671	 2,685,700
Total net assets	 8,508,233	 7,505,212
Total liabilities and net assets	\$ 12,707,575	\$ 11,269,949

STATEMENTS OF ACTIVITIES For the Years Ended December 31, 2022 and 2021

	2022						2021					
	Without Donor		Without Donor With Donor			Without Donor		or With Donor			_	
	Re	Restrictions Restrictions Total		R	estrictions	Restrictions			Total			
Support and Revenue												
Class fees	\$	8,607,828	\$	-	\$	8,607,828	\$	6,110,491	\$	-	\$	6,110,491
Sports fees		475,748		-		475,748		118,674		-		118,674
Contributions and grants		3,694,638		70,601		3,765,239		2,003,144		126,958		2,130,102
Special events		360,552		-		360,552		259,711		-		259,711
Special events - direct benefit to donor		(74,859)		-		(74,859)		(7,242)		-		(7,242)
Government grants - Paycheck Protection												
Program loan and interest forgiveness		-		-		-		4,056,224		-		4,056,224
Investment return		(328,841)		-		(328,841)		118,455		-		118,455
Retail sales, print shop proceeds, and other		200,550		-		200,550		183,685		-		183,685
Net assets released from restrictions		86,362		(86,362)				20,732		(20,732)		
Total support and revenue		13,021,978		(15,761)		13,006,217		12,863,874		106,226		12,970,100
Expenses												
Programs		8,634,711		-		8,634,711		5,900,825		-		5,900,825
Management and general		3,115,660		-		3,115,660		2,699,061		-		2,699,061
Fundraising		260,557				260,557		274,091				274,091
Total expenses		12,010,928				12,010,928		8,873,977		-		8,873,977
Change in net assets before Campaign												
contributions and expenditures		1,011,050		(15,761)		995,289		3,989,897		106,226		4,096,123
Campaign Contributions		-		44,446		44,446		-		-		-
Campaign Expenditures				(36,714)		(36,714)						-
Change in net assets		1,011,050		(8,029)		1,003,021		3,989,897		106,226		4,096,123
Net Assets, beginning of year		4,819,512		2,685,700		7,505,212		829,615		2,579,474		3,409,089
Net Assets, end of year	\$	5,830,562	\$	2,677,671	\$	8,508,233	\$	4,819,512	\$	2,685,700	\$	7,505,212

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2022

Program Expenses

	Program Expenses					_								
			Rec	reation and	S	chool Age		Management						
	F	Preschool		ducation		Care	Tot	al Programs	ar	nd General	Fur	ndraising		Total
Personnel	\$	914,200	\$	1,763,285	\$	2,849,885	\$	5,527,370	\$	2,603,311	\$	303,255	\$	8,433,936
System fees	•	31,520		421,180	·	837,988		1,290,688	•	20,228		3,380	·	1,314,296
Professional fees		-		370,811		9,312		380,123		74,150		1,300		455,573
Equipment		6,966		197,012		24,556		228,534		52,458		3,155		284,147
Travel		-		251,298		4,108		255,406		5,463		1,217		262,086
Supplies		13,836		89,513		85,363		188,712		21,073		962		210,747
Food and appreciation		12,750		26,241		136,451		175,442		33,275		215		208,932
Insurance		-		50,096		-		50,096		141,274		-		191,370
Transportation		3,271		71,063		42,430		116,764		32,008		4,143		152,915
Events		-		52,752		-		52,752		30,484		53,437		136,673
Taxes and fees		20		73,102		26,144		99,266		2,815		421		102,502
Facility rental		-		87,286		-		87,286		-		-		87,286
Miscellaneous		1,006		7,903		12,086		20,995		55,492		-		76,487
Registration fees		-		66,962		-		66,962		1,937		-		68,899
Uniforms		-		51,295		-		51,295		613		-		51,908
Printing and advertising		19		21,162		-		21,181		21,104		645		42,930
Field trips		-		5,122		-		5,122		18,312		-		23,434
Program monitoring				16,717		-		16,717		1,663		_		18,380
Total expenses		983,588		3,622,800		4,028,323		8,634,711		3,115,660		372,130		12,122,501
Less: Special events - direct														
benefit to donor		-		-		-		-		-		(74,859)		(74,859)
Less: Campaign expenditures	1	-		-				-		-		(36,714)		(36,714)
	\$	983,588	\$	3,622,800	\$	4,028,323	\$	8,634,711	\$	3,115,660	\$	260,557	\$	12,010,928

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2021

Program Expenses

			Progr	am Expenses			_										
			Rec	reation and	S	chool Age			Má	anagement							
	P	reschool	E	ducation	Care		Care		Care		Tot	al Programs	s and Genera		Fur	ndraising	Total
Personnel	\$	595,795	\$	663,714	\$	3,354,228	\$	4,613,737	\$	2,342,640	\$	230,838	\$ 7,187,215				
System fees		8,958		97,374		321,995		428,327		49,541		1,559	479,427				
Professional fees		103		211,072		5,369		216,544		64,030		11,972	292,546				
Insurance		-		82,378		-		82,378		81,035		-	163,413				
Equipment		4,156		50,630		61,137		115,923		41,837		2,367	160,127				
Supplies		23,414		37,048		56,611		117,073		12,442		2,766	132,281				
Facility rental		-		45,279		68,000		113,279		-		-	113,279				
Miscellaneous		2,349		25,914		10,784		39,047		45,230		20,548	104,825				
Food and appreciation		11,171		3,213		69,353		83,737		2,032		264	86,033				
Taxes and fees		340		29,176		29,909		59,425		5,128		431	64,984				
Transportation		1,922		-		228		2,150		39,423		4,123	45,696				
Printing and advertising		17		3,927		-		3,944		14,471		-	18,415				
Registration fees		-		17,969		-		17,969		207		-	18,176				
Events		-		777		-		777		-		6,465	7,242				
Uniforms		-		5,136		-		5,136		-		-	5,136				
Travel				1,379				1,379		1,045			 2,424				
Total expenses		648,225		1,274,986		3,977,614		5,900,825		2,699,061		281,333	8,881,219				
Less: Special events - direct																	
benefit to donor												(7,242)	 (7,242)				
	\$	648,225	\$	1,274,986	\$	3,977,614	\$	5,900,825	\$	2,699,061	\$	274,091	\$ 8,873,977				

STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2022 and 2021

	2022	2021			
Cash Flows from Operating Activities					
Change in net assets	\$ 1,003,021	\$	4,096,123		
Adjustments to reconcile change in net assets to					
net cash flows for operating activities:					
Forgiveness of Paycheck Protection Program loans	-		(4,021,000)		
Realized and unrealized losses on investments	493,729		29,004		
Changes in operating assets and liabilities:					
Class fees receivable	(380,778)		(1,379,827)		
Contributions and grants receivable	295,931		(303,517)		
Campaign contributions receivable	294,162		128,748		
Other receivables	28,932		251,928		
Prepaid expenses	(5,668)		464		
Accounts payable and accrued expenses	53,827		(224,119)		
Deferred revenue	 380,778		1,365,158		
Net cash flows from operating activities	2,163,934		(57,038)		
Cash Flows from Investing Activities					
Purchases of investments	(2,762,089)		(128,963)		
Proceeds from sales of investments	 131,985		113,534		
Net cash flows from investing activities	(2,630,104)		(15,429)		
Cash Flows from Financing Activity					
Proceeds from Paycheck Protection Program loans	 		2,000,000		
Net change in cash and cash equivalents	(466,170)		1,927,533		
Cash and Cash Equivalents, beginning of the year	 4,212,186		2,284,653		
Cash and Cash Equivalents, end of the year	\$ 3,746,016	\$	4,212,186		

NOTES TO FINANCIAL STATEMENTS

Note 1 – Nature of Activities and Summary of Significant Accounting Policies

Nature of Activities and Financial Statement Presentation

Associated Recreation Council (ARC) is an independent nonprofit corporation, the purpose of which is to benefit and support the City of Seattle Department of Parks and Recreation (the City) and its officially recognized Advisory Councils in providing public recreation programs at various parks and community centers throughout the City of Seattle. As of December 31, 2022, there were 36 Advisory Councils providing programs, classes, and activities. Support provided by ARC involves the collection, administration, and disbursement of funds for member Advisory Councils in connection with all programs, classes, and activities provided through the ARC system.

These financial statements include the assets, liabilities, revenue, and expenses of ARC and those of the Advisory Councils other than the assets and liabilities represented by the park and community center facility properties. Ownership of these properties remains with the City of Seattle. ARC also provides monetary support to the City (see Note 4).

ARC has an ongoing fundraising campaign (the Campaign) to support the construction of a boathouse at the Green Lake Small Craft Center.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Financial Statement Presentation

ARC reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets without donor restrictions are available to support the general operations of ARC.

Net assets with donor restrictions consist of unexpended contributions restricted for particular programs or time periods. Donor-restricted contributions for which the restriction is met in the same year the contribution is received are recognized as revenue without donor restrictions. Net assets with donor restrictions are transferred to net assets without donor restrictions as expenditures are incurred for the restricted programs or as the time restrictions are met.

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NOTES TO FINANCIAL STATEMENTS

Net assets with donor restrictions are available for the following purposes at December 31:

	2022			2021
Green Lake small craft capital project	\$	2,032,459	\$	2,024,727
Mt. Baker equipment fund		289,050		287,357
Sharon Gowdey Memorial Fund Special Programs		93,766		93,766
Troops for Fitness program		63,534		63,534
Seal Sitters program fund		41,656		39,780
Montlake Family Fitness capital project		28,499		28,499
Cascade Park		28,122		28,122
Friends of Heron habitat		24,004		23,612
Carkeek Park trails maintenance		21,747		22,594
Annie's Playground, Meadowbrook		16,082		16,082
Other programs and fiscal sponsorships		14,535		14,535
Grand Army of the Republic		10,079		9,966
Green Lake rowing scholarship fund		9,205		28,193
East African meals program		4,933		4,933
	\$	2,677,671	\$	2,685,700

Fair Value Measurements

Fair value is a market-based measurement determined based on assumptions that market participants would use in pricing an asset or liability. There are three levels that prioritize the inputs used in measuring fair value as follows:

- Level 1: Observable market inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Observable market inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable market inputs where there is little or no market data, which require the reporting entity to develop its own assumptions.

An asset's or liability's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Cash and Cash Equivalents

ARC considers all highly liquid investments with an original maturity of three months or less to be cash and cash equivalents. ARC occasionally has cash balances in excess of federally insured limits.

NOTES TO FINANCIAL STATEMENTS

Investments

Investments are reported at their fair value using quoted prices in an active market (Level 1 inputs such as quoted prices on national exchanges) in the statements of financial position and consist of the following at December 31:

	 2022	 2021
Cash Equivalents Certificates of Deposit	\$ 604,084 2,009,886	\$ 3,188 -
Bond and Preferred Stock Mutual Funds		
Preferred stock funds	1,441,947	1,709,924
Multisector bond funds	580,319	635,255
Government bond funds	502,140	555,457
High-yield bond funds	107,866	123,464
Intermediate-term bond funds	37,178	45,998
International bond funds	-	32,793
Equity Mutual Funds		
International large blend equity funds	42,249	82,455
Large blend equity funds	61,132	75,325
Small blend equity funds	11,537	31,503
Foreign large growth equity funds	40,082	16,248
Global real estate equity funds	 25,327	 15,762
	\$ 5,463,747	\$ 3,327,372

Investment return or loss consists of interest and dividends, realized and unrealized gains or losses, net of investment fees.

Receivables

Class fees receivable consists of amounts due from the City, which manages the enrollment of classes and collects registration fees for classes in advance. Amounts due from the City relate to class fees collected by the City that have not been earned and are stated at the amount management expects to collect from outstanding balances. The unearned amounts recognized as being receivable are included with deferred revenue discussed below.

Management reviews the collectability of receivables on a periodic basis and determines the appropriate amount of an allowance for doubtful accounts, if any. ARC writes off receivables against the allowance when it is determined that a receivable is not collectible. Management believes all receivables are collectible at December 31, 2022 and 2021.

NOTES TO FINANCIAL STATEMENTS

Contributions and grants receivable (including Campaign contributions receivable) expected to be collected in one year are recorded at net realizable value. ARC assesses the need for an allowance on its contributions and grants receivable in the same manner as its class fees receivable. Management determined that an allowance was not necessary as of December 31, 2022 or 2021.

Contributions and grants receivable from one donor represented 25% of total contributions and grants receivable at December 31, 2021. There were no concentrations of contributions and grants receivable at December 31, 2022.

Revenue Recognition

ARC's primary source of revenue is derived from class registration fees and participation fees for organized sports. Revenue is recognized when the benefit of the services is transferred to the customer, or when the control of goods is transferred to the customer. Class fees are recognized as revenue when the benefit of the services is transferred to the customer over time, on a pro rata basis during the term of the class. Sports participation fees are recognized as revenue when the benefit of the services is transferred to the customer over time, on a pro rata basis during the sport season. There are no significant judgments that affect the determination of the amount and timing of revenue from contracts with customers. ARC does not incur costs to obtain contracts.

Contract assets consist of class fees receivable and represent amounts collected by the City, payable to ARC for classes and/or sport seasons that are not complete. Contract liabilities include deferred revenue related to payments for class and sports participation fees received prior to year-end for classes and/or sport seasons that are not complete. Deferred revenue also includes unearned amounts recognized as being receivable.

Deferred revenue at December 31, 2020, recognized to revenue during the year ended December 31, 2021, was \$1,206,509. Deferred revenue at December 31, 2021, recognized to revenue during the year ended December 31, 2022, was \$2,571,667.

Contributions and grants (including those from government agencies, Campaign contributions, and those received at special events) are recorded when unconditionally pledged as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

Revenue from government grants is subject to audit, which could result in adjustments to revenue. These adjustments are recorded at the time that such amounts can first be reasonably determined, normally upon notification by the government agency. No significant adjustments were made during the year ended December 31, 2022.

Contributions and grants revenue from one government agency represented 13% of total support and revenue during the year ended December 31, 2022. There were no concentrations of total support and revenue during the year ended December 31, 2021.

NOTES TO FINANCIAL STATEMENTS

During the year ended December 31, 2021, ARC received a Paycheck Protection Program loan from the Small Business Administration of \$2,000,000. This loan included forgivable conditions which were met during the year ended December 31, 2021, and, therefore, the loan amount (including interest of \$12,744) was recognized to government grants.

Donated Facilities and Services

The City provides administrative office space for ARC. The fair value of this office space has not been included in these financial statements based on materiality. A substantial number of volunteers and City personnel make significant contributions of time to the program activities of the various member Advisory Councils. Donated services would not be performed by salaried personnel if the donated services were not available. Accordingly, no amounts are reflected in the financial statements for these services.

Functional Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Personnel costs are allocated based on employee hours, and all other expenses are allocated based on employee head count of each cost center.

Income Taxes

ARC is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Subsequent Events

ARC has evaluated subsequent events through the date these financial statements were available to be issued, which was May 18, 2023.

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NOTES TO FINANCIAL STATEMENTS

Note 2 – Liquidity and Availability of Resources

ARC strives to maintain liquid assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash needs are invested in open-end mutual funds. All investments are available for liquidation within three days of request, and accounts receivable are due within 120 days of recognition.

Net assets with donor restrictions are deemed unavailable to meet the daily cash needs for general expenditures and have been reduced from financial assets available for general expenditures.

Financial assets available for general expenditure at December 31, 2022 and 2021, comprise the following:

	 2022	2021			
Financial Assets					
Cash and cash equivalents	\$ 3,746,016	\$	4,212,186		
Investments	5,463,747		3,327,372		
Class fees receivable	2,952,445		2,571,667		
Contributions and grants receivable	204,384		500,315		
Campaign contributions receivable	334,150		628,312		
Other receivables			28,932		
Less: Amounts Not Available to be Used Within One Year	12,700,742		11,268,784		
Net assets with donor restrictions	(2,677,671)		(2,685,700)		
	\$ 10,023,071	\$	8,583,084		

Note 3 - Employee Benefit Plan

ARC has a 401(k) plan for employees who meet the eligibility requirements set forth in the plan. ARC matches a portion of employee contributions, which amounted to \$103,430 and \$83,209 in 2022 and 2021, respectively.

Note 4 – Annual Services Agreement with the City of Seattle Department of Parks and Recreation

ARC and the City operate under an Annual Services Agreement (the Agreement) that attempts to plan for and address biennial budget issues. The Agreement includes, but is not limited to, the following amounts paid to the City of Seattle:

- Participation Fee a fee of 4% of gross receipts (excluding grants and contributions) of all Advisory
 Councils excluding rowing and sailing is set by the Seattle City Council on users of Parks facilities
 for the benefit of the City. ARC collects and pays this fee to the City.
- Assistant Coordinators Wage Reimbursement the City will provide nine fulltime Assistant Coordinators, and ARC will pay the related wages and taxes.
- Building Monitors Wage Reimbursement up to \$50,000 for wages and taxes related to Recreation Attendants serving as building monitors.
- Other includes support for capital improvements and project expenses, and general operational support.

NOTES TO FINANCIAL STATEMENTS

All support paid to the City is included in various expense categories on the statements of functional expenses and totaled \$1,227,622 and \$448,430 for the years ended December 31, 2022 and 2021, respectively. At December 31, 2022 and 2021, ARC owed the City \$170,174 and \$248,009, respectively, which are included with accounts payable and accrued expenses.

Note 5 - Subsequent Event - Operating Lease

Subsequent to year end, ARC entered into a sublease for office space with the City of Seattle. The lease term is from May 2023 to January 2028. Monthly lease payments are expected to range from \$13,728 to \$15,635 over the term of the lease.